



## SMART START YOUR BUSINESS

MD SBDC Headquarter Office – 7100 Baltimore Ave., Suite 401  
December 13, 2018

### PROGRAM AGENDA

- 1:00 – 1:15**                    **SBDC Introduction/Facilitator**  
Mark Wells, SBDC Consultant ([mwells14@umd.edu](mailto:mwells14@umd.edu))  
Bowie State University, The Business School  
14000 Park Road, Bowie, MD 20715 (240) 714-7223
- 1:15 – 2:15**                    Harvey S. Jacobs ([jacobs@jacobs-associates.com](mailto:jacobs@jacobs-associates.com))  
Jacobs & Associates, Attorneys At Law, LLC  
111 Rockville Pike, Suite 975, Rockville, MD 20850 (301) 417-4144
- 2:15 – 3:15**                    **Insurance Presentation**  
Orlando Dorsey, Associate VP Commercial ([odorsey@griffinowens.com](mailto:odorsey@griffinowens.com))  
Griffin Owens Insurance Group  
847 Station Street, Herndon, VA 20170 (301) 284-8690 / (703) 471-0050
- 3:15 – 3:30**                    ----- **BREAK** -----
- 3:30 – 4:30**                    **Accounting Presentation**  
Salome J. Tinker, CPA CGMA ([sjtinker@tsccpass.com](mailto:sjtinker@tsccpass.com))  
TSC Enterprise, LLC  
5211 Auth Road, Suite 100, Suitland, MD 20746 (240) 455-7848
- 4:30 – 5:00**                    **Banking Presentation**  
Richard Matthews, Market Leader & Branch Manager  
BB&T ([RBmatthews@BBandT.com](mailto:RBmatthews@BBandT.com))  
9110 Piscataway Road  
Clinton, MD 20735 (301)877-2625 or (202-380-5563) cell

**Note:** Please complete the “Evaluation” sheet on both side for each speaker and return to the SBDC Facilitator before leaving

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